

AGS: FIRST GROUP'S CONSOLIDATED FINANCIAL STATEMENTS**INCREASE IN REVENUES AND EBITDA****A GROUP SERVING THE TERRITORY****GROSS DIVIDEND OF 2.50 EURO PER SHARE PROPOSED**

- Revenues: € 36.5 mln (+126%)
- EBITDA: € 9.3 mln (+258%)
- Net profit: € 9.6 mln (+183%)
- Proposed gross dividend of € 2.50 p.a. (+80%)
- IFN: € 5.5 mln

Riva del Garda, 18 May 2023

The Board of Directors of AGS S.p.A., a company listed on the Vienna Stock Exchange, today approved the Draft Financial Statements and the Consolidated Financial Statements as at 31 December 2022, prepared in accordance with IAS/IFRS accounting standards.

Andrea Mora, Chairman of the AGS Group: *"2022 is an important year for our Group, we have laid the foundation for a further period of growth and development. With the acquisition of the company Gruber Srl, the AGS Group is now present in the entire energy sector, further present also in the production of energy from renewable sources with significant partnerships.*

The Group has years of intense work and growth ahead of it in order to achieve the challenging objectives of the 2023-2028 business plan, convinced that the strategic choices made will allow us to consolidate our reality while continuing to generate value for our stakeholders."

MAIN CONSOLIDATED RESULTS AS AT 31 DECEMBER 2022

In consideration of the significant size reached by the Group, of which more details related to the quantification of both economic/equity and financial are given below, for the first year it prepares consolidated financial statements that compares with the year 2021, also consolidated and prepared according to the same accounting standards.

REVENUES

Revenues amounted to **€ 36.5 mln**, with an increase of € 20.3 mln compared to € 16.2 mln in 2021, up **126%**, supported by the acquisition of Gruber Srl, Belcoredo S.r.l. as well as by the excellent performance of all other Group companies (AGS, Stea Progetto and Ledren).

GROSS OPERATING MARGIN (EBITDA)

Gross operating margin (EBITDA) amounted to **€ 9.3 mln**, or **25% of revenue**, **up 258%** compared to € 2.6 mln in 2021.

Consolidated EBITDA is influenced by a number of components:

- New heat purchasing agreement with AG Power Srl - allowing a more consistent relationship between production costs and incentives (white certificates)
- Activities related to the 110% superbond - focused on interventions on apartment buildings located throughout the Trento Province

NET OPERATING PROFIT (EBIT)

Net operating profit (EBIT) amounted to **€ 6.1 mln**, or 17% (compared to € 0.5 mln in 2021, 3%). Depreciation and amortisation amounted to € 2.7 mln, up from € 2.0 mln in the previous year.

PROFIT BEFORE TAX (EBT)

Profit before tax (EBT) amounted to **€ 11.3 mln**, up from € 3.6 mln in 2021.

Financial operations were affected by the capital gain of € 6 mln due to the sale of DEH Spa shares, the lower dividends from participated companies and other financial expenses.

NET RESULT

The net result amounted to **€ 9.6 mln**, or 26%, (+ € 6.2 mln compared to FY21), after taxes of € 1.7 mln (+ € 1.6 mln compared to FY21).

SHAREHOLDERS' EQUITY

Shareholders' Equity amounted to € 66.7 mln, an increase of € 10.4 mln compared to 2021 (€ 56.3 mln). This change mainly includes the profit contribution for the current year.

NET FINANCIAL DEBT

Net financial debt amounted to € 5.5 mn, down by € 3.0 mln compared to € 8.5 mln as at 2021/12/31, taking into account investments of more than € 11 mln and extraordinary income (DEH withdrawal) of about € 12 mln.

EMPLOYEES

There were 133 employees of the AGS Group as at 31 December 2022 (72 as at 31 December 2021), the increase is mainly attributable to the acquisition of Gruber Srl.

MAIN RESULTS OF THE PARENT COMPANY AGS S.P.A. AS AT 31 DECEMBER 2022

The parent company AGS S.p.A. reported total revenues of € 15.3 mln (+32% compared to € 11.6 mln in 2021), EBITDA of € 5.6 mln (€ 1.9 mln in 2021) and a net result of € 8.4 mln (€ 3.1 mln in 2021).

PROPOSED ALLOCATION OF THE RESULT FOR THE YEAR

The Board of Directors has resolved to propose to the Shareholders' Meeting convened for 20 June 2023, at the Hotel Lido Palace, Viale Carducci n.10 in Riva del Garda (TN), the following allocation of AGS's net profit for the year amounting to € 8.4 mln:

- allocation of 5% of the net profit for the year ended at 31 December 2022 Euro 418.734 to the legal reserve;

- € 206.200 to the non-distributable reserve;
- distribution of a gross dividend of € 2.50 per share (+ 80% compared to 2021) with payment starting on 30 September 2023;
- the remainder to the extraordinary reserve.

SIGNIFICANT EVENTS IN 2022

In 2022 to be noted the acquisition of 51% of the company Gruber Srl. Also to be noted is the revision of the existing contract with AG Power Srl for the supply of heat for the period 01 January 2022 - 31 December 2031.

SIGNIFICANT EVENTS OCCURRING AFTER THE END OF THE FINANCIAL YEAR

No significant events occurred after the end of the financial year.

MANAGEMENT PREDICTABLE EVOLUTION

The business and financial performance for the financial year 2023 will be in line with the previous year. The 2023 consolidated budget, approved by the Board of Directors, envisages substantial continuity with the 2022 results.

2023 SHAREHOLDERS' MEETING DOCUMENTATION

Please note that, in compliance with the regulations in force, the Shareholders' Meeting documentation will be available within the terms of the law, at the Company's registered office, on the Company's website in the "Investor Relations" section at www.altogardaservizi.com

The manager in charge of preparing the company's financial reports, Andrea Carloni, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

CONTACTS

Andrea Carloni (Manager responsible for preparing the company's financial reports - Alto Garda Servizi S.p.A contact: 0039 0464 553565 - carloni.a@altogardaservizi.com).

ACCOUNTING SCHEDULES

Attached are the income statement and balance sheets related to the consolidated and statutory financial statements of Alto Garda Servizi S.p.A., noting that the independent auditors' report has not yet been issued in respect of the data reported.

Consolidated Profit and Loss Account	31.12.2022	31.12.2021
Revenues from sales and services	32.334.461	14.794.465
Other revenues and income	4.156.653	1.386.823
Total Operating Income and Revenues	36.491.114	16.181.288
Costs for raw materials, consumables and goods	8.929.699	4.669.194
Costs for services	10.354.886	3.885.855
Use of third party assets	676.822	473.942
Personnel costs	6.544.889	3.875.855
Depreciation of fixed assets	2.689.630	2.036.532
Provisions and write-downs	474.749	60.788
Sundry operating expenses	1.216.116	1.248.746
Capitalised costs for internal work	(503.259)	(563.050)
Total Operating Costs	30.383.531	15.687.862
GROSS OPERATING RESULT	6.107.583	493.426
Income from participations	206.089	1.239.175
Write-down of participations	5.588	0
Financial charges	1.478.972	489.758
Financial income	6.295.250	67.611
Income and expenses from equity investments PN method	206.200	2.244.800
Revaluation of participations	0	0
PROFIT BEFORE TAX	11.330.562	3.555.255
Current and Deferred Taxes	1.735.930	163.028
NET RESULT FOR THE YEAR	9.594.632	3.392.227
Group NET RESULT	8.946.712	3.241.664
NET RESULT of Third Parties	647.920	150.563

CONSOLIDATED BALANCE SHEET

Assets	31.12.2022	31.12.2021
<i>Non-current Assets</i>		
Material assets	45.113.261	40.949.671
Intangible Assets	3.761.682	1.080.509
Participations	10.550.216	17.462.660
Non-current financial receivables	88.836	2.007.940
Deferred tax assets	1.826.676	1.789.821
Total Non-current Assets	61.340.671	63.290.601
<i>Current Assets</i>		
Inventories	3.718.635	644.568
Trade receivables	21.205.300	7.590.182
Receivables from parent, associates, subsidiaries	1.792.975	150.103
Current tax receivables	2.600.361	811.526
Other current assets	6.453.524	2.276.429
Cash and cash equivalents	4.557.109	2.611.772
Total Current Assets	40.327.904	14.084.580
Total Assets	101.668.575	77.375.181
Liabilities and Equity	31.12.2022	31.12.2021
<i>Shareholders' Equity</i>		
Share Capital	23.234.016	23.234.016
Reserves	33.883.044	29.650.343
Net result for the year	9.594.632	3.392.227
Total Shareholders' Equity	66.711.692	56.276.586
<i>Non-current liabilities</i>		
Non-current financial payables	5.145.504	6.674.166

Employee benefits	1.518.473	1.209.682
Provisions for risks and charges	1.386.804	0
Total non-current liabilities	8.050.781	7.883.848
<i>Current liabilities</i>		
Current financial payables	8.174.348	2.956.152
Trade payables	6.474.839	1.753.938
Payables to parent company, associates, subsidiaries	1.798.975	2.880.555
Tax payables	2.226.317	384.578
Other current payables	8.231.623	5.239.524
Total Current Liabilities	26.906.102	13.214.747
Total Liabilities	34.956.883	21.098.595

Total Liabilities and Shareholders' Equity	101.668.575	77.375.181
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Separate Profit and Loss Account	31.12.2022	31.12.2021
Revenues from sales and services	13.401.413	10.372.445
Other revenues and income	1.923.341	1.268.203
Total Operating Income and Revenues	15.324.754	11.640.648
Costs for raw materials, consumables and goods	2.472.050	2.798.880
Costs for services	2.969.430	2.755.457
Use of third party assets	464.852	451.720
Personnel costs	3.360.240	3.187.774
Depreciation of fixed assets	1.680.278	1.680.843
Provisions and write-downs	457.022	0
Other operating expenses	1.006.685	1.099.161
Capitalized costs for internal work	(503.259)	(563.050)
Total Operating Costs	11.907.298	11.410.785
GROSS OPERATING RESULT	3.417.456	229.863
Income from participations	308.089	1.249.377
Write-down of participations	0	126.831
Financial charges	1.233.386	470.674
Financial income	6.389.852	99.988
Income and expenses from equity investments method	206.200	2.244.800
Revaluation of participations	402.294	0
PROFIT BEFORE TAX	9.490.505	3.226.524
Current and Deferred Taxes	1.115.824	131.366
NET RESULT FOR THE YEAR	8.374.681	3.095.158

SEPARATE BALANCE SHEET AGS SPA

Assets	31.12.2022	31.12.2021
<i>Non-current Assets</i>		
Material assets	33.469.817	34.483.917
Intangible Assets	165.383	197.487
Participations	16.573.288	21.663.999
Non-current financial receivables	10.636.586	4.788.421
Deferred tax assets	1.826.676	1.789.821
Total Non-current Assets	62.671.750	62.923.645
<i>Current Assets</i>		
Inventories	753.655	580.368
Trade receivables	7.106.212	6.082.359
Receivables from parent, associates, subsidiaries	1.862.728	210.959
Current tax receivables	897.562	213.130
Other current assets	3.883.010	1.903.540
Cash and cash equivalents	4.205.332	1.967.464
Total Current Assets	18.708.499	10.957.820
Total Assets	81.380.249	73.881.465
Liabilities and Equity	31.12.2022	31.12.2021
<i>Shareholders' Equity</i>		
Share Capital	23.234.016	23.234.016
Reserves	32.033.249	29.495.268
Net result for the year	8.374.681	3.095.158
Total Shareholders' Equity	63.641.946	55.824.442
<i>Non-current liabilities</i>		
Non-current financial payables	775.709	6.114.630

Employee benefits	1.144.076	1.156.005
Provisions for risks and charges	0	0
Total non-current liabilities	1.919.785	7.270.635
<i>Current liabilities</i>		
Current financial debts	5.327.150	1.412.893
Trade payables	1.042.120	1.245.417
Payables to parent company, associates, subsidiaries	1.793.221	2.970.162
Tax debts	1.226.109	206.396
Other current payables	6.429.918	4.951.520
Total Current Liabilities	15.818.518	10.786.388
Total Liabilities	17.738.303	18.057.023
Total Liabilities and Shareholders' Equity	81.380.249	73.881.465