Alto Garda Servizi SpA strengthens its role in district heating by acquiring a stake in B.E.L. Coredo SpA.

- In 2020-2021, B.E.L. Coredo SpA recorded ordinary revenues of approximately Euro 481 thousand,
 EBITDA of roughly Euro 186 thousand, an increase compared to the previous year
- The final investment in the operation is approximately Euro 1 million

Riva del Garda - Predaia, 1 December 2021

AGS SpA is a multi-utility company in Riva del Garda (TN), controlled by the Municipality of Riva del Garda, which operates in the fields of electricity distribution, public lighting, methane gas distribution, water service with management of networks and aqueducts, district heating, optical fibre, hydroelectric and cogeneration production and pellet production.

B.E.L. Coredo SpA was established on 8 March 2005 and has built in the town of Coredo (Non Valley), a hamlet of the Municipality of Predaia, a woodchip-fuelled Power Station to which a 6,500 metre long district heating network is connected, with additional connections covering a further 1,500 metres.

The activity consists in the production of heat and in the distribution and sale of the latter through the network created.

"The main strategic element underlying the operation," - so the Chairman of AGS SpA, Andrea Mora - "in line with the AGS Business Plan and within the strategic district heating business area, is the related possibility for the AGS Group to take advantage of new extra-territorial opportunities with asset consolidation, as well as complementary opportunities to the pellet business, which is overseen through the subsidiary Ledro Energia".

"The operation" - so the General Manager of AGS SpA, Ruggero Moser — "makes provision for the injection of capital in the Company B.E.L. Coredo aimed at growth through the investment plan set out in the Business Plan, to be carried out both on the plant to reduce operating costs and on the district heating network to increase the number of customers connected and, subsequently, revenues. An investment is also planned for the laying of the optical fibre network using the district heating network, in order to offer the inhabitants of Coredo an extremely fast and stable data connection".

The Mayor of Riva del Garda, Cristina Santi, emphasises that "the operation involves the expansion of AGS' activities outside the local area, within its own consolidated business area, namely district heating, through the exploitation of the know-how acquired over time by the company, both on the networks and on the maintenance and management of cogeneration plants".

"This is an operation" - so the Mayor of Predaia, Giuliana Cova — "that allows the Company B.E.L. Coredo to look to the future with optimism and with the goal of being and remaining the company in the area able to provide its citizens with adequate and modern services, related to the distribution and sale of heat through district heating and, in a not too distant future, also to offer the possibility of taking advantage of new innovative opportunities related to optical fibre".

"In the 2020-2021 financial year" - adds finally the Sole Administrator, Giorgio Brentari — "B.E.L. Coredo SpA recorded total ordinary revenues of about Euro 481 thousand, up by roughly 11% compared to the previous year. EBITDA for 2020-2021 amounted to approximately Euro 186 thousand, up by approximately 12% compared to the previous year".

The value of the operation foresees an investment of approximately Euro 1.0 million.

The operation is supported by the use of the company's own resources without recourse to bank debt.